

Trends & Implications for Procurement Leaders in 2016

Businesses today are closely linked and increasingly affected by global events. Here are the latest trends that may impact the future outlook of procurement managers.

Trends

VS

Implications



Falling oil prices.
Low commodities prices.



Reduced transportation cost.
Increased consumer spendable income.



Germany's declined exports.
China's slowdown due to credit boom.
Japan's shrinking economy.



Positive job market in the US.
Economy growth in Brazil, South Africa, and Central Asia.



Increased focus on product quality and customer satisfaction.
More startups that provide faster delivery of value to customers.



Increased outsourcing of specific elements of procurement process.
Increased usage of data analytics.



Increased sales and usage of e-commerce platform.
Increased adoption of SMAC-based technology to drive business innovation.



Increased demand on data security and privacy.
Redesign of supply chain process that is technology based and data driven.



Increased commitment to climate change.
US and China to slash carbon emissions.



Growth in green energy and renewable resources.
Increased number of sustainability projects with suppliers.
Decreased consumptions and improved renewal processes in manufacturing industry.

No doubt that the months ahead will be challenging, but every cloud has a silver lining. As procurement leaders, it is up to us to turn these challenges into opportunities paving the way for swifter, accurate and holistic solutions.

Sources :

<http://www.gep.com/white-papers/gep-trend-report-strategic-sourcing-and-procurement-outlook-2015>
<http://cottrillresearch.com/gep-trend-report-strategic-sourcing-and-procurement-outlook-2015/>
<http://www.worldwatch.org/node/5855>
<http://www.worldbank.org/en/publication/global-economic-prospects/summary-table>